



Six Essential and Easy to Implement Negotiation Strategies for Amateur Negotiators

GETTING BETTER AGREEMENTS, THE EASY WAY

- You hang up from a call with customer service, wondering what you just agreed to.
- A colleague asks for a favor, and you want to say 'no' without hurting the relationship.
- Your plumber raised the price again for the pipe replacement.
- You and your spouse are trying to find a way to agree on where to go on vacation.
- When should you negotiate with your children, and when do you “lay down the law?”
- How to make sure you're getting the best price when you negotiate on Craigslist?

NEVER WALK AWAY WONDERING IF YOU COULD HAVE DONE BETTER

Learning outcomes of this masterclass

- The most important word to use when they are asking for too much
- How to handle a 'no' and keep the relationship positive?
- Secret to creating a win-win agreement when you disagree
- Two tips for neutralizing a demanding negotiator
- When and how do you negotiate with your children while maintaining the role as the parent?
- How to use the personality characteristics you already have to your advantage in a negotiation?

Register here:
Essentials for the amateur negotiator
[HTTPS://WWW.CASTLENEGOTIATIONS.COM/#CHARTS](https://www.castlenegotiations.com/#charts)

Who is this course for?

Freelances, Coaches, Accountants, Physical, Occupational, and Masseur Therapists, Writers, Upwork Talent, Virtual Assistants, Parents, Travelers, eBay Buyers & Sellers, Etsy Buyers & Sellers, Craigslist Buyers & Sellers, or anyone who wants to learn simple straightforward negotiation basics.

2.5 HOURS
\$99.00